



MOBIUS ROI

FY 2017/2018



# of Members	76
Retail	\$31,035,599.49
Paid	\$6,263,124.47
Savings	\$24,772,475.02

1. HOSTED LIBRARY SERVICES PLATFORM

MOBIUS provides the hosted, state-of-the-art Library Services Platform (LSP) **Sierra** from the leading LSP provider **Innovative Interfaces, Inc.**

A robust package of functionality is provided:

Encore

Cataloging w/

- Authority Control
- Authority Updating Service

Circulation w/

- Reserve Book Room
- Express Lane self-check
- SIP2 API
- Mobile Work Lists

Acquisitions & Fund Accounting w/

- Full suite of EDI

Serials Control

E-Resource Mngmt w/

- Knowledge Base
- WebBridge link resolver

Web Access Management

Decision Center

Sierra REST APIs

Hosting Services w/

- Automatic system backups
- Sierra software updates
- Server upgrades & configuration
- O/S updates & patching
- Firewall and security

MOBIUS provides economic leverage bringing the following savings to **MOBIUS** for their hosted **Sierra** LSP:

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Retail	\$3,836,675.00
Paid	\$1,051,853.40
Savings	\$2,784,821.60

2. MOBIUS MANAGED SERVICES

MOBIUS reduces need for library staff by providing:

- Best Practices discussion lists and committees
- Annual User Meeting
- On-going, custom Training to meet member needs
- LSP Management (optional)
- LSP Help Desk Support (optional)
- On-going Record Loads (optional)

Cost Avoidance* \$2,890,000.00

Paid \$977,030.39

Savings **\$1,912,969.61**

*Based on average FTE salary of \$42,500.00 not including benefits per member, saving each cluster member 1 FTE and other members between .25 and .5 FTE

3. eResource Licensing

MOBIUS provides group licensing of 150+ major resources. No Service Fee is charged by **MOBIUS**, with 100% of the savings passed on to participating members:

- Discounted Pricing
- Centralized Licensing & Billing
- Simplified Renewals
- No Service Fees
- Top Vendors
- Vendor Liaison

MOBIUS members currently have **583** subscriptions for the **158** eResources for which **MOBIUS** has negotiated group pricing.

In addition, the **eMO** ebook collection is provided at tremendous savings:

of eMO Titles: 193,983
Avg. Cost/Title: \$0.02
Avg. eMO Savings: 75%

Overall, the eResource Licensing program is a cornerstone to the collaborative efforts of the **MOBIUS** members leveraging their group purchasing power and collectively saves member libraries considerable money every year.

# of Mems	68 of 76
Retail	\$7,844,736.12
Paid	\$3,718,491.66
Savings	\$4,126,244.46



4. RESOURCE SHARING NETWORK

MOBIUS is an extraordinary resource sharing network of academic, special and public libraries across Missouri and five other states.

This service, including software and courier, allows **MOBIUS** members to borrow through various means, including intra-Cluster borrowing, INN-Reach and ArticleReach.

Patron-initiated resource sharing ensures all **MOBIUS** members have access to the same research collections for their patrons, students and faculties. Thanks to the courier service, items are delivered quickly, within days for just pennies.

MOBIUS Resource Sharing Network:

Print Titles: 12,054,042
Print Vols: 28,492,439
Items Borrowed: 182,129

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Retail \$16,464,188.37

Paid \$515,749.02

Cost Avoid* \$15,948,439.35

*Based on North American Academic Books Price Index, 2016 at \$101.08 per monograph.



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